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Product Focus 101: An informative resource for the discerning consumer



Often Imitated, Never Duplicated

Model# 84 Double Tier Hanging Chair Truck

GET EDUCATED

A Snapshot Look at the Model# 84

Hanging chair trucks are an innovative solution for many transportation and storage needs. However, not all chair trucks are created equal! The NPS Model #84 has several exclusive benefits and features not found in imitation products. It is the goal of this publication to educate our customers so they can make an informed decision. Read on and get educated!

16 gauge, 15" long hanging rods

Compare to competitor's 14- 14 1/2"

hanging rods

Stores up to 84 chairs!

Competitor units only store 72 chairs.

EXCLUSIVE Tube-in-Tube Design

through the entire base, offering extra support where it is needed most.





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Get Educated:

The unique features and benefits of the Model #84.

Caster **Curriculum:** Focus on Specs.

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A comparison study between the #84 and competitor copies.

Geography 101:

See how easy and convenient shipping can be.

CASTER CURRICULUM



National Public Seating's standard #84 Double Tier Hanging Chair Truck will hold eighty four folding chairs. Imagine how heavy that is! If folding chair each approximately weighs 12lbs, that comes out to over 1000lbs. How can

the NPS #84 transport so many chairs? Is it a smooth ride? How only four casters support so much weight? Answer: The NPS #84 is the only chair truck on the market that uses heavy duty Colson® Brand casters, specially engineered to support heavy loads for a smooth ride while protecting floors.

Weight capacity per caster: 300 lbs.!

Total weight Capacity of the #84: 1200 lbs.!!



WHEEL DIAMETER	4 inches	
THREAD WIDTH	I I/8 inches	
LOAD HEIGHT	5 inches	
SWIVEL RADIUS	3 I/2 inches	
THREADED BOLT	M12X40-8.8	
WHEEL BEARING	Ball	

Casters are made of Thermo Plastic **Rubber:** specifically designed to carry heavy loads without causing stress to your floors.



DO THE MATH

How many storage units do you actually need?

Furniture transportation and storage can be expensive. The Model #84 Double Tier Hanging Chair Truck will easily hold eighty four folding chairs, but it does so much more as well.

What if you want to store those oversized folding chairs? Need a storage solution for folding tables? The following flow chart examines various storage challenges and

compares the competitors approach versus National Public Seating's all-in-one solution. How many chair trucks do you actually need?

GEOGRAPHY 101:



The #84 ships with 48 hour

Quick Ship from three F.O.B. points. Our New Jersey, Tennessee, & California locations are all stocked with the 84 and are ready to ship. This means no matter where you are, you will get your #84 delivered to you, fast!



Challenge Solution Store and transport eighty four folding The #84 will easily store and transport up to

Store and transport extra tall folding chairs

folding chairs and tables

The #84 is compatible with oversized chairs. All that's needed is the Ext-8 kit.

eighty four

standard size

folding chairs.

The #84 can be converted to a chair and table caddy. All that's needed is the T-8 table bar.

The competitors require multiple units to accommodate various storage needs, but with just a few

accessory parts, the #84 can be transformed into any one of multiple products! Why spend thousands of dollars on multiple units when the #84 can do it all at a fraction of the cost?

SOCIAL STUDIES

A comparison study between the #84 and competitor copies:

Feature	NPS	Competitors	National
84 chair capacity		X	Public
Industrial strength, Colson® Brand TPR Casters		X	Seating 😭
7 gauge channeled steel main frame		X	149 Entin Road
Tube-in-Tube design		X	Clifton, NJ 07014 973.594.1100
16 gauge, 15" long hanging rods		×	973.594.1500-FAX
Customizable to accommodate taller chairs and		×	CLIFTON, NJ 07014
folding tables (R)			FONTANA, CA 92337
In stock and ready to ship out of NJ, TN or CA			MEMPHIS, TN 38106
Ships on 48 hour Quick Ship			
10 year warrantyl		X	www.nationalpublicseating.com